



LMG

Events & Training
Program **2026**

Your guide ⚡ to growth in 2026.



Events



Learning



Development



Training



What's in store for 2026.

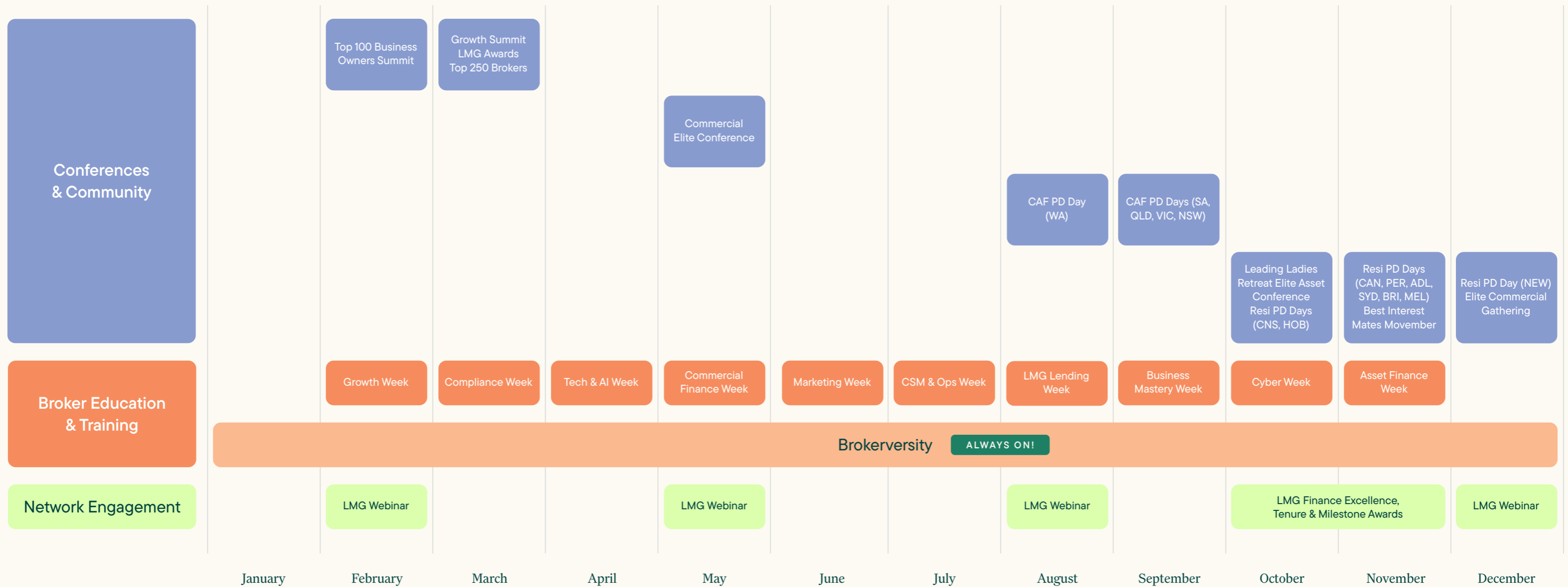


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TIMELINE

Plan your growth.





LMG's National Conference & Awards.



Growth Summit + Awards

Growth Summit is Australia's biggest broker event - three days built to give you clarity, confidence, and connections that move you and your business forward.

You'll come away with:

- ⊕ **Smarter workflows:** Get hands-on with the latest AI and tech tools to save you hours and sharpen your advice.
- ⊕ **Future-ready insights:** Hear from leading economists and industry strategists on what's shaping tomorrow's market - and how you can stay one step ahead.
- ⊕ **Leadership and strategy:** Learn from business visionaries on building resilient teams, scaling sustainably, and positioning your brokerage for long-term success.

You'll also connect with industry leaders, lenders and brokers from right across the country. It's a space to think bigger, get inspired, and find the next step in your growth journey.

THE DETAILS

🕒 2 - 4 March 2026

📍 Melbourne Convention & Exhibition Centre






LMG Awards


The highlight of Growth Summit: our national awards night. Join us as we celebrate the success, dedication, and impact of brokers, business owners, and teams across the country.

It's a night to honour those who go above and beyond - and to celebrate the difference LMG brokers make every day.

THE DETAILS

-  3 March 2026
(Day 2 - Growth Summit)
-  Crown Palladium,
Melbourne
-  Available to all
service plans

24 Award Categories

 Peer-nominated  Data-based

Customer Choice Award (NPS) 	Commercial Broker Business of the Year 
Community Ambassador of the Year 	Client Service Manager of the Year 
Literacy Advocate of the Year 	Operations Manager of the Year 
Best New Broker of the Year 	Young Business Owner of the Year 
Leader of the Year 	Country Business of the Year 
Lender BDM of the Year – Asset 	Regional Business of the Year 
Lender BDM of the Year – Commercial 	Enterprise Partner of the Year 
Lender BDM of the Year – Residential 	Resi Broker of the Year – Top 25 
Lender of the Year 	Resi Brokerage <5 Brokers 
Asset Finance Broker of the Year 	Resi Brokerage 5–10 brokers 
Asset Finance Brokerage of the Year 	Resi Brokerage 10+ brokers 
Top 10 Commercial Brokers 	Diversified Business of the Year 



“

Winning an LMG Award means more than just a moment on stage. It's a career milestone, a mark of trust from your peers, and a reflection of the impact you've made on clients and the industry.

Sam White,
Executive Chairman, LMG

Local learning. Local connections.



What I love about LMG is that although we're all separate business owners, there's a real sense of family and community. Everyone wants to help everyone. Events like the PD Days give us the opportunity to connect, workshop ideas, and bounce things off each other. Especially being a sole operator, these types of events are great.

Todd Iljasov,
Klutch Finance Group (NSW)



Residential Professional Development Days.

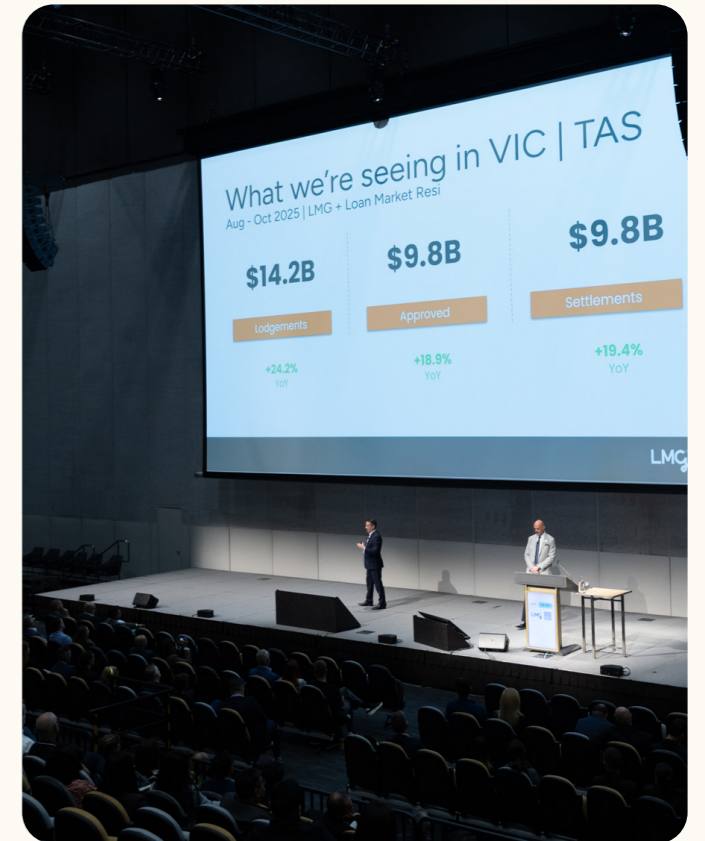
Across metro and regional hubs, our PD Days are built to sharpen your skills, strengthen your local network, and keep you future-ready.

What you can expect:

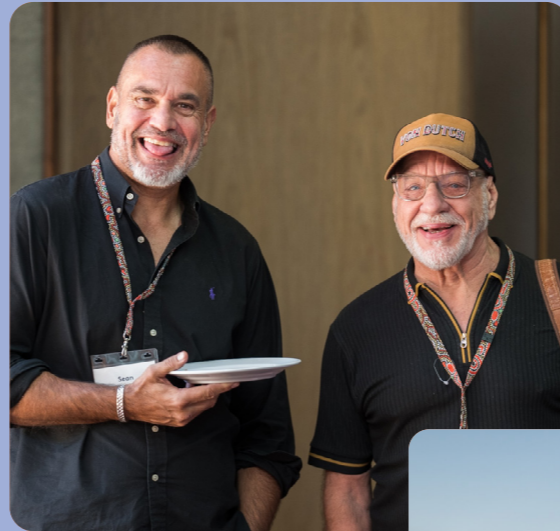
- ⊕ **Smarter tech:** Get hands-on with AI and MyCRM tools to save time and boost productivity.
- ⊕ **Market clarity:** Economic updates from local economists to guide stronger client conversations.
- ⊕ **Peer learning:** Broker panels sharing real-world broker hacks and growth strategies.
- ⊕ **Lender expo:** Meet lenders and partners face-to-face, and get targeted local intel.

THE DETAILS

- 🕒 October - December, 2026
- 📍 Metro + Regional Locations
- 🎟️ Available to all service plans | Free to attend



Asset & Commercial Specialist Events.





Commercial Elite Conference

Learn from the best. Shape what's next.

This two-day event brings together our top commercial performers to deep-dive into what's working, what's changing, and where the next opportunities lie. From strategy sessions to candid conversations, you'll hear directly from brokers who are leading the way, and connect with lender partners who are invested in your growth.

It's your chance to influence what comes next in commercial lending, and walk away with fresh ideas you can put into play right away.

THE DETAILS

- 🕒 6-8 May, Fiji
- 🔥 Exclusive to commercial brokers
- 🎫 Invite only



Elite Asset Conference

Your edge in a fast-moving asset finance world.

You'll join a high-performing peer group for an energising day of real talk, fresh thinking, and practical ideas to help you stay ahead.

Whether it's new tech, growth strategy, or peer insights, the conversations are sharp, and grounded in what's working right now.

It's also a chance to step back, reconnect with your community, and reflect on how far you've come.

THE DETAILS

- 🕒 October
- 🔥 Exclusive to asset business owners
- 🎫 Invite only



Commercial Elite Gathering

A year-end celebration with sharp ideas and even sharper company.

Our top 50 commercial brokers come together for a day of high-impact conversations and connection. Kick off with a roundtable discussion where brokers share what's moved the dial this year - from tech and strategy to client growth.

These insights help shape our commercial focus for the year ahead. Then it's time to connect, unwind and celebrate over dinner, hosted by Sam & Kate White.

THE DETAILS




- 🕒 3 December, Sydney
- 🔥 Exclusive to commercial brokers
- 🎫 Invite only



Commercial + Asset Professional Development Days.

CAF PD Days are built for brokers who live and breathe commercial and asset finance. It's a future-focused day packed with insights, practical solutions and genuine connection - designed to help you stay ahead, work smarter and grow stronger in a changing market.

THE DETAILS

-  August - September, 2026
-  Metro locations only
-  Free to attend

What you can expect:

- ⊕ **Get inspired:** Hear from keynote speakers and industry experts as they share real-world stories of resilience, growth and pushing past limits.
- ⊕ **Work smarter:** Discover the tools and tech transforming the broker-client relationship - including smart automation, AI workflows and practical efficiencies you can use straight away.
- ⊕ **Connect:** Swap ideas and stories with brokers who get your world. These events are as much about great content as they are about shared experience and conversation.

If commercial and asset finance is a key part of your business (or you want it to be), this one's for you.



ADD TO CALANDER

26 AUG	01 SEP	03 SEP	10 SEP	16 SEP
PERTH	ADELAIDE	BRISBANE	MELBOURNE	SYDNEY

2026 DATES

Recognising you.



LMG Recognition Program

Celebrating the brokers who go big (and keep going).

At LMG, recognition is about shining a light on the brokers and businesses raising the bar - those driving huge impact for their clients, communities and teams.

Whether you've just hit your stride, cracked a major milestone, or stayed the course through every challenge - we see you, and we celebrate it.



- \$1B+ Club** A club for the businesses and individuals who've settled \$1billion or more.
- Settlement Milestones** Every \$50 million tells a story of growth. We track and celebrate both individual and business milestones that reflect growth and impact.
- Tenure Recognition** Celebrating your years of partnership with shout-outs for your first year and milestone awards from 5, 10, 15, 20, 25 & 30 years.



Celebrating high performance.



Top 100 Business Owners Summit.



THE DETAILS

- 4-5 February, Sydney
- Invite only

This invite-only event connects the most driven broker businesses across Australia. It's where you'll find real conversations, fresh ideas and the people shaping what's next in residential, commercial and asset finance.

We're not here to talk at you – this is about learning from each other, lifting standards, and unlocking new opportunities.

What's in store:

- ⊕ Thought-provoking sessions, panels and roundtables.
- ⊕ Candid conversations with top-performing business owners.
- ⊕ A standout networking lunch with the Top 100.
- ⊕ Cocktail party hosted at Sam & Kate White's home.

Top 250 Brokers Celebration Lunch.



THE DETAILS

- Mon 2 March, Melbourne (before Growth Summit)
- Invite only (based on customers helped)

Our Top 250 celebration recognises the brokers who continue to raise the standards of customer service - those who've helped the highest number of clients in the past year.

Held on the opening night of Growth Summit, this relaxed celebration is all about acknowledging your impact, connecting with your peers, and kicking off Growth Summit in style.

Enjoy drinks, great company, and a special guest speaker who'll help set the tone for the days ahead.

Always-on,
always 
growing.

Learn on demand, grow on your terms.

Brokerversity is our award-winning education platform with courses for every role in your business - from owners and loan writers to ops and customer support. It's practical, flexible learning that helps your team stay sharp and future-ready.

For business owners, it's a game-changer. Allocate courses to your team in a few clicks, check their progress at a glance and take the pressure off having to drive every piece of training manually.

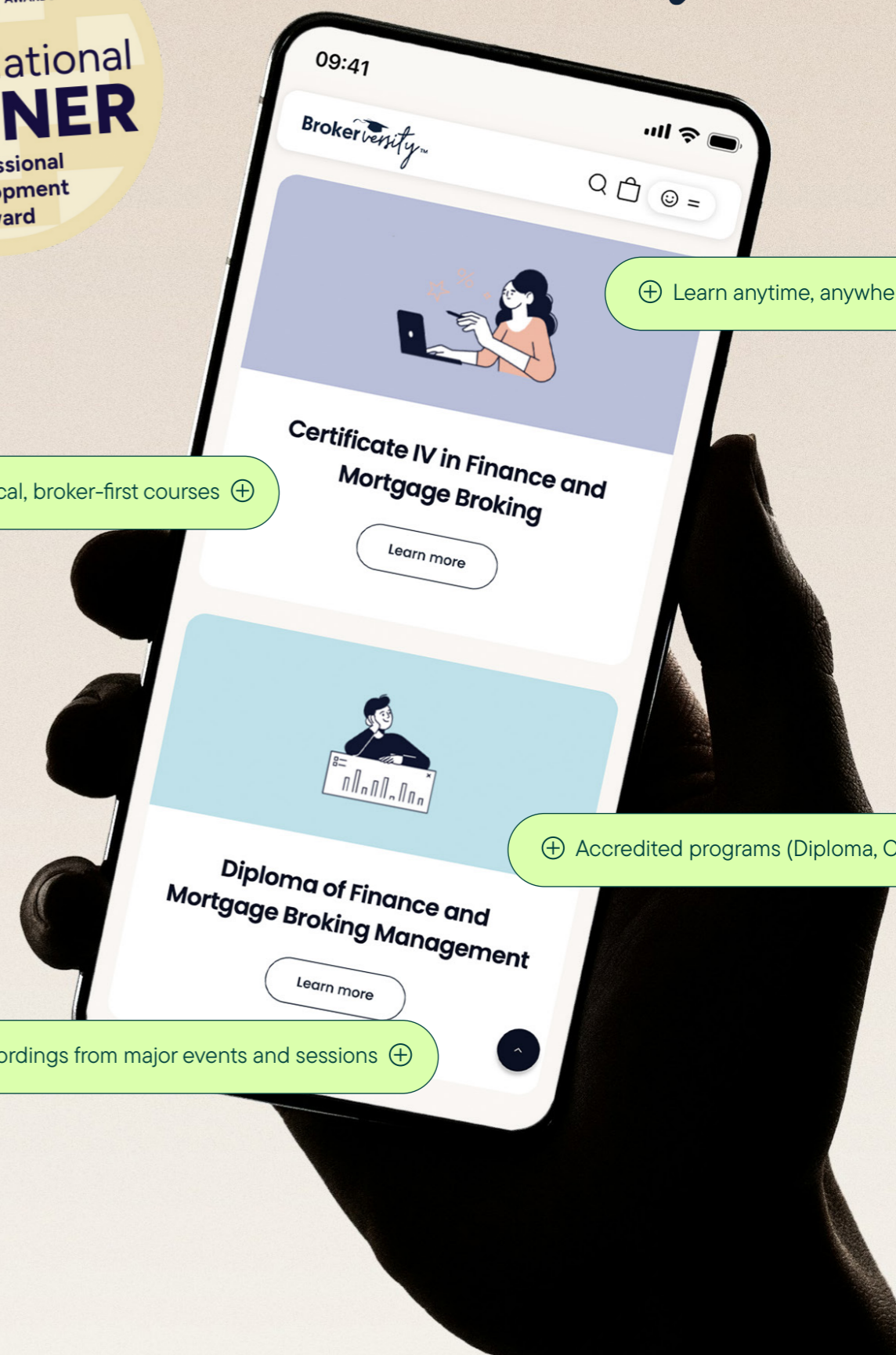
100+ Courses

250,000+ Lessons Completed

1.3M Learning Minutes Completed

450 New Users Every Month

350+ On-demand Webinars



⊕ Learn anytime, anywhere.

Practical, broker-first courses ⊕

⊕ Accredited programs (Diploma, Cert IV)

Access to recordings from major events and sessions ⊕

Flagship Weeks.

Virtual deep dives that give you the edge.

Each month on Brokerversity, we shine a spotlight on a core area of broker performance.

Flagship Weeks bring you specialised training, expert-led sessions and broker-to-broker insights designed to sharpen skills, spark ideas and help you stay ahead.



Flagship Weeks are all about giving brokers a chance to slow down and really focus on one key part of their business. We bring in experts, hear real life broker stories, and unpack the stuff that actually makes a difference day-to-day. It's practical, relevant, and built to help our brokers keep moving forward.

Deanna Garrasi,
Head of Broker Education



Big network, community Feel.

We might be Australia's largest aggregator, but at our local events, it feels like family. Across every state and region, our local teams host face-to-face sessions that help brokers learn, connect and grow - grounded in what matters most to you and your business.

What you can expect:

- ⊕ **Tailored learning** - sessions designed for every role, from CSMs to business owners.
- ⊕ **Hands-on tech workshops** - practical workshops on our award-winning MyCRM to help you stay sharp and future-ready.
- ⊕ **Lender networking** - connect with lenders and partners in your local market to unlock new opportunities.
- ⊕ **Peer-to-peer collaboration** - broker-led workshops sharing what's working right now.
- ⊕ **Social moments** - casual catch-ups and community events that keep things personal.

It's professional development with a local heartbeat - because at LMG, you're never just part of a network, you're part of a community.



Stay in the loop.

The best way to hear about what's happening near you?
Keep an eye on the Weekly Drop every Wednesday and check out Brokerversity for upcoming training sessions and event updates.

Connect with people walking the same path.





Best Interest Mates.

Unmasking men's mental health. Building stronger connections.

Best Interest Mates is a safe space for men across the LMG network to connect, share, and start real conversations about mental health.

It's not about fixing - it's about listening. Whether it's over breakfast, a walk, or a casual catch-up, this community creates room for honest conversations that strengthen both people and the businesses they lead.

What you can expect:

- ⊕ **Walk & Talks** - simple, no-agenda meetups that encourage real conversation and connection.
- ⊕ **Steak with a Mate** - pub lunches held in every capital city throughout the year, bringing brokers together to catch up, open up, and build genuine connection.
- ⊕ **November Fundraisers** - fundraising and awareness events supporting men's mental health initiatives.



Leading Ladies.

Brilliant women. Bold businesses. Real connection.

Leading Ladies brings together progressive female entrepreneurs who are shaping the future of broking. It's a space built on collaboration, confidence and community - where women can share ideas, swap experiences and champion each other's success.

Through events, mentoring and thought leadership, this community helps women elevate their leadership, enhance their performance and grow thriving businesses in a traditionally male-dominated industry.

What you can expect:

- ⊕ **International Women's Day events** - celebrating progress, impact, and the inspiring women driving our industry forward.
- ⊕ **Leading Ladies Lunches** - intimate gatherings throughout the year to connect, collaborate and celebrate shared wins.

THE DETAILS



Leading Ladies Retreat
 11 - 13 October
 Crystalbrook Cairns

Our annual three-day experience for female business owners focused on leadership, mindset, and personal growth.

LMG Communities

Young Business Owners

Young Business Owners

For business owners under 35 who are hungry to grow. A place to share ideas, challenge the status quo and shape the future of the industry together.

Look forward to:

- YBO Retreat (TBC)
- Peer networking brunches
- Young leaders roundtables
- Online growth workshops

Customer Support Managers

Customer Support Managers

Celebrating the engine room of broking. This community connects CSMs, Ops Managers and credit specialists to share best practice, upskill and support each other.

Look forward to:

- CSM CoLab Days (May & September)
- Local networking & skill-share training
- Virtual skill-up sessions

Asset Finance Club

Asset Finance Club

A hub for asset finance brokers to connect, exchange ideas and stay ahead in a fast-moving sector.

Look forward to:

- CAF PD Days (August / September 2026)
- Asset Elite Conference (October 2026)
- State-based networking afternoons
- Local asset finance social days
- Asset-specific online training

Commercial Connect Circle

Commercial Connect Circle

Where high-performing commercial specialists collaborate, share insights and influence the future of commercial lending.

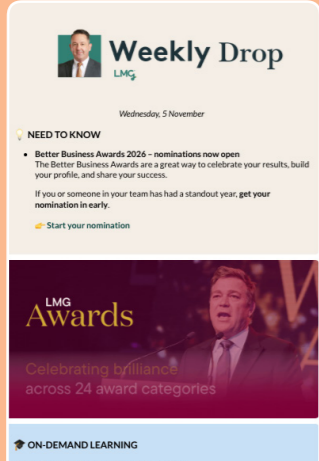
Look forward to:

- Commercial Elite Conference (May 2026)
- CAF PD Days (August / September 2026)
- Lunch + Learn workshops

Staying connected.



SUBSCRIBE



Weekly Drop
Wednesday, 5 November

NEED TO KNOW

- Better Business Awards 2026 - nominations now open
- The Better Business Awards are a great way to celebrate your results, build your profile, and share your success.
- If you or someone in your team has had a standout year, get your nomination in early.
- Start your nomination

LMG Awards
Celebrating typhoons across 24 award categories

ON-DEMAND LEARNING
ActiveFile | Building smarter email campaigns

The Drops

Everything you need to know to stay ahead. In your inbox every Wednesday.

What to expect:

- Key local updates
- Events & training
- Online learning
- Lender updates

TUNE IN

Live Webinar

JOIN US LIVE

LMG Webinars


QUARTERLY

Our focus:

- Hear key business updates from inside LMG
- Get the latest strategies from specialist LMG team members



FOLLOW



LMG.broker Socials


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Regular features:

- BTS content
- Live event takeovers
- Broker insight reels
- Key LMG updates

LISTEN




BROKER BULLETIN.

Our industry podcast with broker-led strategies, growth hacks, stories – straight to your ears.


Listen to on:

- Spotify
- Apple iTunes



2026 Planner

JAN



- MFAA State Awards - Submissions

FEB

- Top 100 Business Owners Summit
- Better Business Awards - VIC
- MPA Top Commercial Brokers - Submissions
- MPA Top Brokerages (Submissions Open)

MAR



- Growth Summit + Awards
- Top 250 Brokers
- Better Business Awards - QLD
- Better Business Awards - WA
- Better Business Awards - SA

APR

- Better Business Awards - NSW
- MFAA State Award Finalists
- MPA Top Mortgage Employers
- Broker Innovation Awards 2025 - Submissions

MAY

- Commercial Elite Conference
- MPA Top Commercial Brokers
- Australian Broker Awards - Submissions
- Broker Innovation Awards 2025 - Finalists
- MPA Top Mortgage Employers
- MFAA State Awards - SA/NT
- MFAA National Awards Finalists

JUN

- Australian Mortgage Awards (AMA) Submissions
- MFAA State Awards - NSW/ACT
- Australian Broker Awards - Submissions
- MFAA State Awards - WA
- MFAA State Awards - VIC/TAS
- MFAA State Awards - QLD

JUL

- Australian Mortgage Awards (AMA) Sub. Close
- Australian Broker Awards - Finalists
- MPA Top Brokerages
- Women in Finance
- MFAA National Awards

AUG

- CAF PD Day (PER)
- MPA Top 100 Brokers Submissions
- Australian Mortgage Awards (AMA) Finalists
- 2026 Australian Broker Awards Night
- FBAA Awards Submissions

SEP

- CAF PD Days (SA, QLD, VIC, NSW)
- MPA Top 100 Brokers
- CAFBA Awards
- Commercial Finance Awards

OCT



- Leading Ladies Retreat
- Elite Asset Conference
- Resi PD Days (CNS, HOB)
- Australian Mortgage Awards (AMA)

NOV

- Resi PD Days - CAN, PER, ADL, SYD, BRI, MEL
- Women in Finance Awards Night
- FBAA Conference & Awards Night
- Better Business Awards (BBA) Submissions
- Best Interest Mates Movember

DEC

- Resi PD Day (NEW)
- Elite Commercial Gathering
- MPA Top 100 Brokers Ranking
- Better Business Awards (BBA) Finalists

LMG